

TO: Past and Potential NDSA Classic Sale Consignors
RE: 2020 Sale Nominations

I would like to invite you to consign to **the 2020 NDSA Classic Sale which will be held December 12, 2020 at Kist Livestock; Mandan, ND.** The past NDSA Classic Sales have been very successful and among the top averaging sales in the land. Please find enclosed a nomination form and schedule for screening/selection and catalog items. If you have any questions please don't hesitate to contact me by phone or e-mail. **Again this year we will be sharing the sale date and facility with the ND Red Angus Association with us following their Red Select Sale which Starts at 11:00 AM CST.**

The following is a list of things to consider for the 2020 NDSA Classic Sale:

- * Nominations and selections need to come from the top of each producer's herd.
- * Consignments should be A.I. sired or out of top end Herd Sires and bred to top end bulls.
- * There will be a semen/embryo section of the sale; review your inventories for those genetics that may be marketable.
- * Have nominations/cattle to select from as close to home as possible for screening.
- * We strongly encourage consignors to ultrasound their bred heifers.
- * **Nomination fees must be paid to the NDSA prior to the Screening trip deadline.**
- * DNA testing of cattle that might be Homozygous Black and/or Homozygous Polled is encouraged to aid in the marketing of the sale offering. Also review the status of your nominations for any genetic defects to insure the ability to test in a timely manor if needed.
- * Health: In regards to testing cattle for Canadian export, we will be contacting the consignors to the sale with the best possible scenario in order to avoid problems with exportation; cattle that will be tested/available for export will be identified as so in the catalog.

All live cattle will require a general health certificate and pregnancy check certificate to insure they are exportable and are bred or open. This also assists greatly in the health process for transportation process following the sale.

Cattle not screened by myself or sale committee members prior to the sale will not be accepted.

- * We encourage all consignors to contact the buyers of your cattle to see how they are doing and to thank them again for their purchase.
- * If anyone needs assistance in custom feeding and clipping of their sale consignments, please contact me for information about these services.

We welcome any comments on last year's sale and any suggestions that you; as consignors, have to make the 2020 sale an even bigger success. Thank you.

Sincerely,

Jeff Thomas

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